



**COMMUNICATIONS
SERVICES
OUTSOURCING**

CORPORATE PHILOSOPHY

Communications Services Outsourcing (CSO) is committed to providing “best in class” service, efficient and timely service to our customers as a cost effective alternative to maintaining a large in-house staff.

CORPORATE OVERVIEW

CSO provides our customers with a variety of services in support of their specific needs with a pricing methodology that includes risk sharing with our customers.

CSO services include Business Development, Proposal Development, Market Research, Contract Management and Program/Project Management.



“Our Performance” will be “Your Best Product”

BUSINESS DEVELOPMENT

CSO offers a broad spectrum of Business Development services ranging from identifying profitable and relevant opportunities for your business through establishing follow-on business. CSO is committed to providing these types of services to our customers on a more cost-effective basis than a large in-house staff. The types of Business Development services we provide include:

- Opportunity Identification
- Business Case Planning
- Strategic Planning
- Teaming Partner Identification and Agreements
- Identification of Subcontracting Opportunities
- Establishment of Government Business

PROPOSAL SERVICES

CSO provides a full range of proposal support, from Bid/No-Bid Analysis through Oral Presentations. CSO also provides complete support effort utilizing our resources or we can provide individual specific elements of the proposal process in tandem with your in-house staff. Training for your in-house staff is also available through CSO in various degrees, equipping your team with the tools for a successful proposal.

PROGRAM/PROJECT MANAGEMENT

CSO’s wide spectrum of government and commercial business relationships give us a unique capability to provide Project Management personnel in support of an entire program or specific projects and tasks. Many Project Managers hold Project Management Professional (PMP) certification with experience in various fields such as telecommunications systems, information technology, network management and security. Program/Project Management services are available to you as part of a teaming arrangement or as stand-alone support. These project managers are well qualified with many years of experience, all of which can be of unique benefit to you and your company according to your specific needs.

ADDITIONAL TYPES OF SERVICES

- Market Research
- Contract Management

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